



Ron Bewley PhD, FASSA

Woodhall's Weekly

Bumper week on markets

- **Geopolitical tensions ease**
- **Confidence improves**
- **Reporting season pleases**

Overview

'Just' a +2.4% gain on the ASX 200 this week! That gain comprised +6.2% for Health, +4.3% for Property and +2.9% for Discretionary. Only IT went backwards at -0.3%.

Since the +2.4% gain followed a -2.2% loss, is that the end of the much talked about correction? We didn't subscribe to a correction but perhaps that little switchback will keep all happy!

Sitting as I am in the North of England, I have not been exposed to the sniping of Shorten, Abbott and Hockey. That silence alone made me feel better. But the BBC 24hr news is downplaying the crises in Iraq and Ukraine. Not that these crises have been solved but we are better off than last week.

At home, the NAB business conditions jumped to a four-year high and business confidence also improved.

UK unemployment fell to 6.4% which brought much joy to my homeland but with Australia's rate also at 6.4%, the relative positions made me wince. UK Q2 GDP was confirmed at +0.8% but the Eurozone was flat at 0.0%.

I found reporting season particularly interesting. Telstra, with its buyback, made its temporary yield very tasty but what happens afterwards? Since the buyback may not be repeatable the share price

might fall to bring expected yield back to around 5.5% when the buyback is all over.

BHP's putative demerger looks really good and backs my adherence to a Materials play in my super fund and my margin loan. But CBA's stellar profit seemed to upset people because of the social side of its profits rather than from the investor's perspective.

Market expectations

We started the year with our 2014 ASX forecasts for e-o-y at 5,850; a low of 5,150; and a high of 6,150.

Our current forecast e-o-y on the ASX 200 jumped back up to 5,700 as did our high forecast for the remainder of the year which now stands at 5,950.

Our 12-month-ahead capital gains forecast for the ASX 200 has stayed around +6.3%. The adjusted figure stands at +6.6%.

Market stats

Volatility (Chart 1) is at normal levels and Disorder (Chart 2) jumped back into the middle of the normal range. This jump is probably due to the disparate news coming from reporting season. Our Fear

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Index (Chart 3) has been very well behaved and has remained well in the normal range for quite some time.

Our capital gains forecasts (Chart 4) are steady and the market (Chart 5) is only slightly cheap (-0.3%). Property (+5.6%) and Telcos (+4.6%) are quite expensive (Chart 6). Industrials (-2.9%), IT (-2.6%) and Discretionary (-2.5%) are sufficiently cheap to attract a lot of buying attention.

Glossary

Abenomics – Japan's Prime Minister Shinzo Abe came to power early in 2013 and has brought a new economic style to managing that economy.

ASX forecasts - We have further supplemented our forecasting process for the ASX 200 by including not just a forecast of the peak (at some unspecified time during the year) but also the low. Thus, we now have an end point (e-o-y forecast) and a range for the whole year. Naturally, on a rising market the low is more likely to occur earlier in the year and the high nearer the end. Since we publish our forecasts to the nearest 50 points to reduce the sense of false accuracy a change of just a couple of points can kick the forecast over by 50 points at around the 25 and 75 marks.

Australian debt ceiling – Labor brought in a debt ceiling in mid 2008 of \$75bn to self-impose some fiscal discipline during the onset of the GFC. Within seven months that ceiling was almost trebled to \$200bn and it has since been raised to \$300bn during Labor's term in office. Since before 2008 we had no debt ceiling that is equivalent to an infinite ceiling!!!

Black Friday – This term is used for the Friday after Thanksgiving in the US to denote the start of the shopping season for the holidays. Black refers to the accounts going back into the black from increased sales – it is certainly not a negative term!

China's shadow banking – In essence, the China government dictates what all banks must lend at and pay for deposits. As a result, if a potential borrower is deemed too risky at the prevailing rate, the banks refuse to lend (rather than increase borrowing rates as may happen here). The 'failed' borrower may then seek funding from the shadow banking system that is not so regulated.

It appears that any defaults in the shadow banking system would be covered by the Central Bank so there would not be the sort of contagion problems

that arose in the US and Europe. However, a serious round of defaults in China would put a bit of a brake on growth.

FOMC – The Federal Open Market Committee determines monetary policy in the United States. It can be thought of as being similar to our Reserve Bank board.

GOP – stands for Grand Old Party which is an alternative name for the US Republican Party.

HSBC flash PMI – HSPC publishes an alternative to the official PMI for China. It is based on a survey of predominantly small to medium sized firms – unlike the official version. The number on the 1st of the month gets much less attention than the official but the preliminary, or 'flash', reading gets attention as a read a week or two before the official numbers.

High-Yield Sectors: by this, we mean Financials, Property, Telcos and Utilities.

ISM - Institute of Supply Management produces a 'PMI-like' number for the US economy. Like the PMI, 50 is the cut off between improving and worsening expectations.

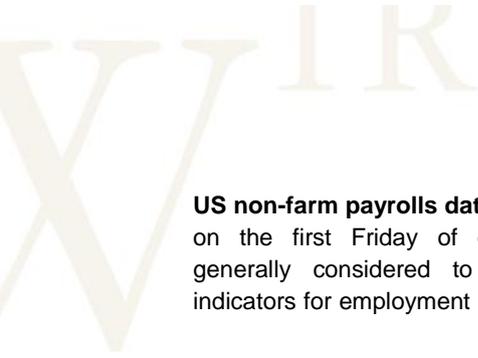
Long-run mispricing – This measure is based on analysing trends over more than a century of data. The average period of over- or under-pricing is about 18 months. That is, we do not expect the market to rapidly approach its fair value.

Short-run mispricing – This exuberance measure is our mispricing statistic reported in Chart 5. It is based on 12-month-ahead forecasts of the ASX 200. Please see the notes under Chart 5.

PMI – This acronym stands for Purchasing Managers Index. There is one for most countries and separate statistics for manufacturing and services. Manufacturing typically gets more attention. The statistics are published in the first few days of each month – with China on the 1st. A reading less than 50 means the sector is decreasing in its growth rate – so if China growth slows from 8% to 7%, its PMI should be below 50. If the US speeds up from 2% to 2.5%, its PMI should be above 50.

Savings ratio – In Australia, the ratio of net savings to household disposable income defines the savings ratio.

Tapering – It is the name given to the exit strategy from QE3. It is not a tightening monetary policy – just an increasingly less accommodative stimulus.

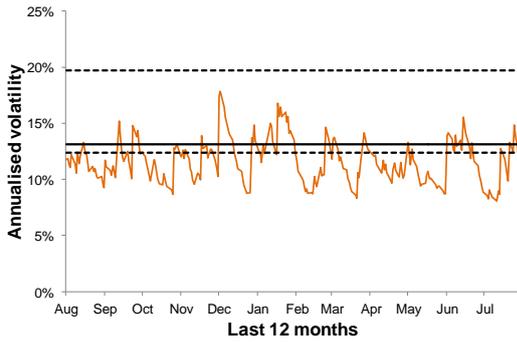


US non-farm payrolls data – are usually published on the first Friday of each month. They are generally considered to be the most reliable indicators for employment and unemployment in the

US. Roughly speaking, a 200,000 increase in jobs is considered strong – particularly in the context of the tapering discussions.

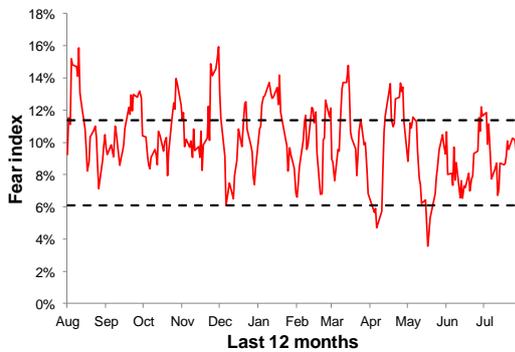


Chart 1: Market volatility



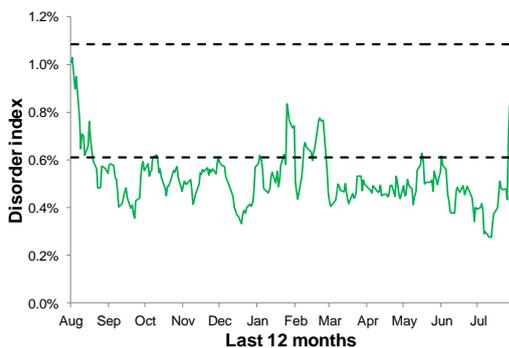
Notes: The solid black line depicts the average volatility since January 2010; the lower dotted line depicts the average volatility pre the GFC; the higher dotted line depicts the average level of volatility during the GFC - up to December 2009. The brown line is a daily estimate of the ASX 200 index volatility.

Chart 2: Fear index



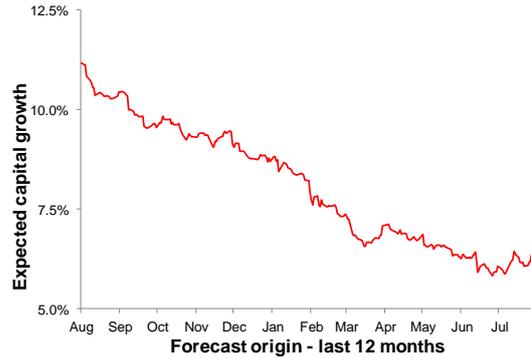
Notes: The fear index is a measure of 'excess' volatility denoting behaviour outside the open/close values each day. The two dotted lines depict the band in which the fear index resided before the GFC in two thirds of days. Extended periods below the lower dotted line might indicate complacency. Extended periods, or extreme values, of the index above the higher dotted line might indicate a propensity for the market to overreact in an irrational manner.

Chart 3: Disorder index



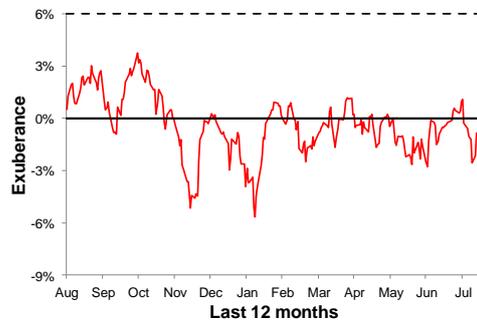
Notes: The disorder index measures the degree to which the 11 sectors' daily returns move in harmony. The two dotted lines depict the band in which the disorder index resided before the GFC in two thirds of days. Extended periods below the lower dotted line might indicate belief that there is little information to have different impacts on different sectors. Extended periods, or extreme values, of the index above the higher dotted line might indicate investors and traders are lurching from sector to sector in search of a new trend.

Chart 4: 12-month-ahead capital gains forecasts



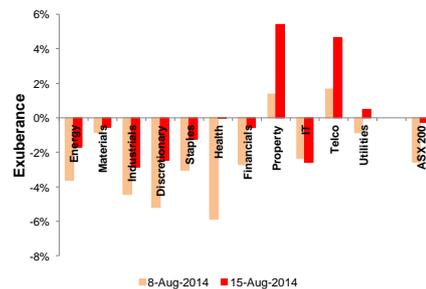
Notes: Each business day we update our estimates for capital gains on the ASX 200 for the following 12 months. For example, the left-most estimate on the vertical axis is a forecast for the 12 months concluding today. The right hand estimate is for the 12 months from today.

Chart 5: Market exuberance



Notes: Exuberance is our measure of mispricing on the ASX 200. A value below the solid black line denotes the market is perceived to be cheap and above that line expensive. Experience suggests that exuberance above +6%, denoted by the dotted line, is an indicator of a potential correction of 6% to 10% - or for the market to move sideways for an extended period.

Chart 6: Sector exuberance



Notes: The estimates in this chart are based on the same notions as for Chart 5. More detailed information on mispricing is contained in our companion weekly publication in the same section of our website